**RESUME**

**Name**  : **WAGHMODE AKSHAY VISHNU**

**Contact No.**  : 7083083130

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**Objective**

To add value to an innovative, learning and growth oriented Organization & to excel professionally by implementing the Best practices & development activities enabling the organization to achieve its goal & enriching company growth environment.

**PERSONAL INFORMATION**

* **Permanent Address** : AT/ POST:PHONDSHIRAS, TAL: MALSHIRAS,DIST: SOLAPUR
* **Date of Birth**  : 01/01/1998
* **Gender**  : MALE
* **Nationality**  : INDIAN
* **Marital Status** : MARRIED
* **Religion** : HINDU
* **Languages Known** : MARATHI,HINDI &ENGLISH

**EDUCATIONAL QUALIFICATION :**

|  |  |  |  |
| --- | --- | --- | --- |
| **Exam** | **Board/University** | **Year of Passing** | **Marks of grade** |
| SSC | Maharashtra State Board | 2014 | 68.60% |
| H.S.C (Sci) | Maharashtra State Board | 2016 | 75.08% |
| B.Sc(Agriculture) | M.P.K.V Rahuri | 2020 | 7.9% |

**Computer SKILL**

* YES

**Work experience**

* **COMPANY NAME** :- PIPEHAUL Logistics LLP (**For various type of goods transportation)**. AND

SUBJIMANDI (**for procurement only)**

(**7 month experience)**

Reg. as Inteca Digi technologies.

* **DESIGHNATION** :- **PROCUREMENT OFFICER**

I am procuring onion, coriender, fenugreek, bell pepper, tomato, okra and pomogranate in Solapur.I was transferred to Nashik where we stored 300 tons of onions and also procuring grape. I will do operations in that I will arrange local transportation for graded produce, Inter state transportation for produce. These are the daily vegetables I have sold in Hyderabad.

* **Company profile** :-
* Piepehaul logistics LLP is a limited liability partnership firm incorporated on 10 april 2019.it is registered at registar of companies,Hyderabad.
* We are powering our subjimandi app using a backend system called pipehaul.
* Subjimandi is an online store for B2B (Business) produce procurement from their production regions.it runs on pipehauls network of service providers and logistics providers.
* **Company name** : Leancrop Technology Solutions pvt. Ltd. **(BHARAT AGRI)**

**(4 month experience)**

**Designation** : Agri Adviser (***cross sale***)

**COMPANY PROFILE**

Developer of a farming technology platform intended to help bridge the gap between technology and agriculture. The company's platform supports farmers through the systematic implementation of scientific techniques by providing critical information at appropriate times and regular monitoring, enabling farmers to increase their crop yield.

* **Company Name : - Digigrower Services Private Limited (UPJAOO)**

**Designation : - Team Coach ( Digital Markeking And Sale ) For 9 month And Same Company Current Working Designation Market Development Officer ( 10 Jan to till Date )**

* **Company Profile : -**
* **DigiGrower Services Pvt Ltd** which is Parent company of UPJAOO is recognized as a startup by the Ministry of Commerce & Industry, Department For Promotion of Industry & Internal Trade (DPIIT), and

Government of India.

* **UPJAOO** has launched very innovative International standard Biofertilizers by Brand Name "Raxit" (**Raxit Drip, Raxit Spray and Raxit AMF)** in technical collaboration with Alga-Energy Spain.
* ***Onfield*** -Strong distributions channel along with field Agri Advisories across Maharashtra and Madhya-Pradesh.
* ***Specialties*** - Agritech, Agri Advisories, Soil Testing, Seeds, Cattle Supplementary and Biofertilizers.

**ROLE & RESPONSIBILITIES**

* Give proper agronomical suggestions according crop condition.
* Rappo buildup with farmer.
* Information Regarding to cross sale & Crop Plan.
* Information Regarding
* Provide various type the agronomical input to the farmer. To Farm Cultivation
* Handle the farmer’s problem.
* Inspections of sites.
* Record keeping.
* Grivance handling.
* Payment follow up.
* Price negotiation of trade.
* To improves the farmers data base through various network.

**Achievement. & Awards**

* In the National level Krushi Exibition “KRUSHIK” work as volunteers in 3 years.
* Product marketing experience.(BIOLOGICAL PRODUCT PRODUCED BY KVK)
* Work with Farmers in RAWE programme.
* Work in tissue culture Lab and selling the tissue culture plant.
* Work in center of Excellence for vegetables in Krushi vidyan kendra (KVK).
* Attend NSS camp for social issue.
* Actively participated in inter collegiate sports(Vollyball), got 3 gold medals.

**Strength**

* Good interpersonal & communication skill.
* Team Work & collaboration.
* Decision making skill.
* Budgeting Skill.
* Apply new ideas and skill.

**Hobbies**

* Traveling (bike)
* Swimming
* Watching Movies

**Declaration:**

I hereby declare that the above information is correct, true & complete to the best of my knowledge & belief.

**Place** :\_\_\_\_\_\_\_\_\_\_\_\_\_ **Yours Faithfully,**

**Date** :\_\_\_\_\_\_\_\_\_\_\_\_\_

**WAGHMODE AKSHAY VISHNU**